

UNDERSECRETARIAT OF PARTNERSHIPS

5th Edition

SÃO PAULO STATE GOVERNMENT

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Structuring infrastructure projects is an activity that requires respect for time. With a competent and dedicated team, time is optimized and we are able to deliver more and with more quality. It has been like that in the São Paulo State Partnership Program: in 13 months, we are a team, we have consultants hired in 16 projects, we published 5 public consultations and we auctioned with great success the largest road concession in the country. A few weeks ago, the world was faced with the Coronavirus crisis, the result of which is closer to expressing a sense of certainty is: we need to stay home. What changes in the planning of the partnership program of the State of São Paulo, that had scheduled so many other public consultations for the first semester and the auction collection in the second semester? What should private partners expect?

First, we recognize the need to experiment with change in habits, assessing their results and making the necessary adjustments. We do not intend to suggest planning for the unknown, but we are determined to test adaptable solutions. For example, we are studying the holding of public hearings that are entirely virtual, with an extended deadline for sending questions and preparing responses. Likewise, the offer of rounds of remote conversations with national and international investors and financiers will be expanded, with shorter duration periods, but more flexible availability of rescheduling.

Second, the reorganization of work will increase the quality of the extensive documentation underlying the projects as a

Latest news

Public Consultations for Zoo and Botanical Garden started

The State of São Paulo published on March 7th the public consultation for the concession of the Zoo and Botanical Garden. The project comprises the commercial exploration of leisure, culture and socio environmental education activities in the areas of the Zoo, Zoo Safari and Botanical Garden, which are all part of State Park Fontes do Ipiranga - an important fragment of Mata Atlântica in urban areas. The concession also includes Araçoiaba Farm, located in Araçoiaba da Serra, that is intended to provide support for the concession and can also be explored by the private sector partner.

With around 2000 animals of the most diverse species, São Paulo's Zoo receives one million visitors yearly. The Botanical Garden, has a wide variety of plant species in a 143 hectares area that include two greenhouses with typical Mata Atlântica's species. The concession project of both assets together aims to promote the welfare of the fauna and flora of these assets throughout changing the concepts of the nurseries, allowing more space and freedom for the animals and conserving plant species. It is, therefore, a venture that involves scientific and environmental concerns, combined with leisure offer for the population and the growth of tourism in the capital of São Paulo.

The consultation will last for 30 days and those interested should submit their contributions until 6:00 PM April 7th, according to the instructions contained in the following link: <https://www.infraestruturameioambiente.sp.gov.br/2020/03/consulta-publica-02-2020/>

SP State's Partnerships Program is subject of performance management seminar

The First Public Performance Management National Congress (ConGpR) was held in Fortaleza - CE, from March 11th to 13th. The event gathered researchers, political leaderships and managers to debate innovation and goal achievement in the public sector.

The Project Structuring Coordinator, Rodrigo Barata spoke about Public-Private Partnerships relating São Paulo State Government's experience in managing infrastructure projects and how these partnerships contribute to a performance based management. event link: <https://www.esp.ce.gov.br/2020/01/20/congpr/>



In the picture, Rodrigo Barata speaking in the event

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premise. If bureaucratic flows and institutional interaction can slow down, we have the opportunity to intensify the review of studies, draft public notice, contract and its numerous annexes. With more time and isolation to dedicate ourselves to this reflective process, we expect to reduce the number of failures and inconsistencies, giving more detail and clarity to the proposed innovative concepts and regulatory mechanisms.

Third, the pace of project maturity will remain connected to the pace of mobilization by the private sector. We do not see a mature project if it is not, also, an old acquaintance of the market. So, if the market and the government are prepared in the same pace, studying, dialoguing and refining this documentation, any postponement of deadlines will not have the same costs of disengagement and distancing from content that an interruption would imply.

Therefore, stay at home with one more certainty: we will strive to contain the damage of the crisis, avoiding gaps that affect ongoing project development. When we return to normality, the State of São Paulo will be eager to auction its projects and the private partners that continue to dedicate themselves to studying those will probably be more prepared for the competition.

Do not stop, as we will not stop.

Tarcila Reis

Undersecretary of Partnerships

New dates for Public Hearings of Zoo and Botanical garden concession project will soon be announced

The public hearings for the scientific community regarding the Zoo and Botanical garden concession project, that were scheduled to March 17th, were suspended due to recommendations and guidelines from the State Government to control and combat the COVID-19 pandemic. The suspension does not delay the project schedule. Public Consultation will be open for submission until April 7th in the Infrastructure and Environment Secretary (SIMA) website: <https://www.infraestruturameioambiente.sp.gov.br/2020/03/consulta-publica-02-2020/>. SIMA will soon communicate a new date for the public hearings.



In the picture, São Paulo's Zoo

There is still time to participate in PPP Americas 2021 (IADB) in São Paulo!

The application deadline to participate in the workgroups of the PPP Americas 2021 was postponed to March 21st of 2020. PPP Americas is an itinerant biennial event organized by IADB, and is regarded as the most important debate forum for concessions and ppps in Latin America and Caribbean with participation of major players from the public and the private sector. For now, the initiative comprises the formation of groups to debate the main subjects related to infrastructure. The findings will be shown during the event that will take place in June 2021. The work groups kick off was postponed to the 2nd semestre due to the COVID-19 pandemic. However, the first meetings will be held online in April. More information at: <http://bit.ly/notastecnicasPPPpt>

Last days of Public Consultation for Caminhos do Mar concession project

The Public Consultation for the Caminhos do Mar concession project that begun in February 21st is now approaching its end. The Infrastructure and Environment Secretary (SIMA) will receive submitted contributions regarding the public notice and its annexes until 6:00PM March 27th, according to the guidelines contained in the following link: <https://www.infraestruturameioambiente.sp.gov.br/2020/02/consulta-publica-no-01-2020/>

Beyond the Public Consultation, project structuring phase requires holding Public Hearing, scheduled for April 7th. For now, The State Government is analysing the possibility of performing the hearings online, providing a larger, safer participation without delaying the schedule.