

Roadshow Meetings

The Secretariat of Projects, Budget and Management through Undersecretariat of Partnerships, in order to promote the dissemination of concessions and public private partnerships projects, whose auction notices have been published, aiming to expand the scope of information and promote the broad participation of potential interested parties in bidding, performs, in a transparent and systematized manner, the roadshow of such projects.

It is, therefore, an initiative aimed at the wide dissemination of projects so that operators, investors, funds, financiers and other interests are in contact with the projects developed by the Government of the State of São Paulo. To this end, individual meetings will be held, aiming at providing information and detailing aspects contained in the notices and draft contracts, ensuring, notably, the equal treatment between the participants.

Meetings Guidelines

Considering:

- I. that the Public-Private Concessions and Partnerships Projects of the State of São Paulo are qualified, respectively, under the State Privatization Program (PED) and Public-Private Partnerships Program (PPP), whose structuring phase is conducted by the Undersecretariat of Partnerships;
- II. whereas, while presenting themselves as a result of state sectoral planning, such projects also constitute investment opportunities for the private sector;
- III. the realization of stages of popular participation such as the Public Consultation and Public Hearings, according to publications in the Diário Oficial do Estado de São Paulo (DOE/SP) as well as in newspapers of great circulation, in order to confer transparency and enable the offer of contributions by society to the project;
- IV. that, without prejudice to the provisions of item III, the Undersecretariat of Partnerships promoted a transversal initiative of market sounding throughout all stages of structuring the Project, collecting important information for the final structuring of the partnership;
- V. the publication the Auction Notice of the International Bidding Process No. 02/2020, related to the concession of the Zoo and botanical garden of São Paulo, and the Farm located in the municipality of Araçoiaba da Serra, on September 17, 2020, with the public session of delivery of envelopes scheduled for January 21, 2021;
- VI. the need to promote the dissemination of the project and, at the same time, ensure the dialogue procedure with market players, giving publicity to the information provided in

the meetings; VII. the importance of ensuring isonomic treatment to participating organisations:

- VII. the importance of boosting the competitiveness and transparency of the bidding process, including diversifying the profile of bidders.

The Undersecretariat of Partnerships will present the Project to the interested participants in the bidding process, in order to stimulate it to the beginning of its own evaluations, surveys, studies and eventual technical visit to the assets subject to the concession. The initiative aims to disseminate the investment opportunity, to present the guidelines of the Program of Concessions of Parks and Environmental Assets of the State of São Paulo and to expand the competitive character of the upcoming bidding process.

Scheduling

- The request for scheduling meetings will only be made through the Digital Partnership Platform, on the following website: <http://www.parcerias.sp.gov.br/Parcerias/>;
- The appointment will be subject to confirmation by the Subsecretariat of Partnerships, by sending electronic correspondence at the address provided by the interested in the time of the request; § Meetings will not be held without prior scheduling;
- Each interested may make only one appointment, being closed the request of time by one or more members of the same organization, related companies, subsidiaries or controllers;
- The meetings will be held individually, in person (in the Palácio dos Bandeirantes) or by videoconference, and will last approximately 1:30 (one hour and thirty minutes);
- Any cancellation must be informed by the interested at least 24 (twenty-four) hours in advance of the scheduled time;
- The scheduling of the meetings in this guidelines does not limit the State Government to conduct other models of market consultations, nationally or internationally.

Additional information

- The Undersecretariat of Partnerships will be responsible for conducting the meetings;
- The Undersecretariat of Partnerships shall invite the most diverse public servants who are relevant to the discussion to participate in the meetings;
- Only content generated from public information will be presented or discussed at meetings;
- Participation in the meetings held under these guidelines does not provide the right to bidders of carrying out the acts contained in the International Competition Notice No. 02/2020;

- The dynamics of the meetings and the contents presented by the Government of the State of São Paulo will not integrate the set of clarifications to the Auction Notice of the International Bidding Process No. 02/2020 and will not bind the parties under the future concession contract, replace or complement any aspects of the interactions between interested to as and Granting Authority provided for in the bidding process;
- The confirmation, holding of the meeting and the use of the information obtained will not be taken into account in the process of qualification neither result in qualification of the participant as an interested party for the purposes of the International Competition No. 02/2020, to be held by the Government of the State of São