

UNDERSECRETARIAT OF PARTNERSHIPS

10th Edition

SÃO PAULO STATE GOVERNMENT

12/02/2020

IN NOVEMBER, TWO NEW PROJECTS PUBLISHED

The partnership program of the State of São Paulo continues to advance and show its results. In this month of November, another two relevant projects had their bidding documents published: the concession of CPTM's Lines 8 and 9 and the concession of the Zoo and Botanical Garden of São Paulo. Bids will take place in early 2021, at B3, and great participation of the national and international market in both projects is expected.

Scheduled for January 21, the public session for receiving the envelopes and judging the best proposal for the concession of the São Paulo Zoo and Botanical Garden represents several advances in the management of environmental, leisure and tourism assets in the State - also marks relevant steps in the concession program. This project consolidates the successful model that the State has been implementing in the concession of environmental assets, combining private investment and creativity in the exploration of assets, always seeking to offer better services and attractions to São Paulo citizens and tourists, with responsibility conservation of fauna and flora, as well as support for research. The project comprises more than R\$ 200 million in mandatory investments, but bets on the freedom of private initiative to further encourage the development of parks and the attractions available to citizens.

Soon after, in March, the concession of Lines 8-Diamond and 9-Emerald from CPTM will be auctioned. The project represents the effort to promote the economic recovery in a sustainable way, providing for investments in the amount of R \$ 3.2 billion in the cleanest and most efficient urban transport alternative, which transports daily, in normal times, more than one million passengers.

Latest News

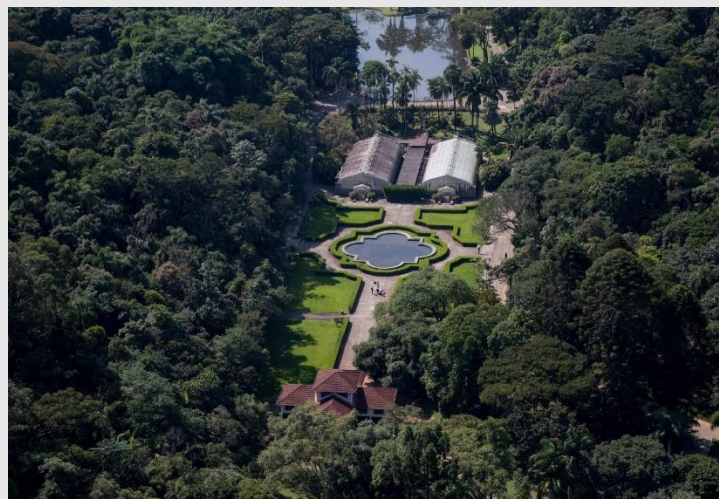
Publication of the Public Notice for the Concession of the Zoo and Botanical Gardens marks an advance in the environmental assets agenda

After the public session to receive proposals for the Caminhos do Mar State Park concession earlier this month, November saw yet another milestone in the concession of the State's environmental assets. Published on November 20, the public notice for the concession of the São Paulo Zoo and Botanical Garden provides for a public session at the headquarters of the São Paulo Stock Exchange (B3) on January 21, 2021, at 2 pm. The bidding will be in the international competition modality, with the criterion of higher value of the fixed grant.

The documents can be accessed at: <https://lnkd.in/euKEgJ6>

The concession will delegate to the private sector, for a period of 30 years, the activities of investment, conservation, operation, maintenance and economic exploitation of the Zoo, Jardim Botânico and the Farm located in the municipality Araçoiaba da Serra.

The project foresees investments of at least R \$ 250 million over the first 5 years and stands out for the management of biological assets of fauna and flora, as well as for the importance attributed to environmental education and the potential of the assets for recreation, leisure activities, culture and ecotourism.

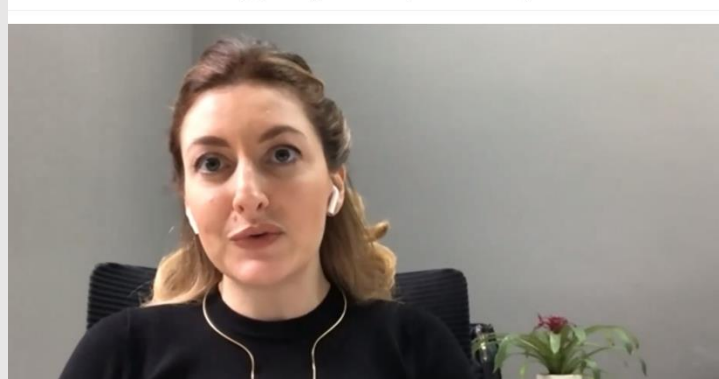


In the picture, the Botanic Garden

Executive Secretary of the Partnership Program participates in an event organized by global infrastructure institution

The IJBrazil20: Opportunities and challenges of investing in Brazil for 2021 event brought together investors, operators and public managers to discuss the infrastructure agenda in Brazil in a pandemic context. Executive Secretary Gabriela Engler gave a presentation on the state's pipeline in which she presented the main projects in the São Paulo Government's portfolio, as well as participated in a panel on the effects of the pandemic on the state program. The event was organized by the infrastructure portal IJGlobal.

Road to Privatization: Scoping the Full Opportun... - Tela compartilhada com visualização do microfone



In the picture, Executive Secretary of the Partnership Program Gabriela Engler speaks at the event

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The concession relies on the expertise and efficiency of the private sector to make investments and operate the service, improving the passenger experience, mobility in the city and benefiting the State as a whole with a budget relief. The project brings a robust modeling, perfected through intense dialogue with the market, implementing a series of innovations that aim to give even more competitiveness to the bidding process, aiming to attract international operators and financiers to raise the level of competition.

The economic recovery is due to the investments that the State is providing in infrastructure, environment, leisure and tourism and the concession model is, in our view, a fundamental vector for this impulse. In this scenario, our role is to develop the best projects and provide the best opportunities to combine private investment in state assets with the provision of public services, leisure attractions and quality tourism to the population. To this end, we continue to invest in technique, legal certainty and the means to make long-term investment attractive to both domestic and foreign players. We are not unaware of the reality that occurred this year and we seek to structure the projects regarding all the new circumstances that this period has alerted us to. Despite all this, we believe that the investment opportunities are solid and the mechanisms of contractual regulation and risk mitigation will meet the expectations of all stakeholders, from the foreign investor to the local user of the services.

Gabriela Engler

LL.M from Columbia University

Rodrigo Barata

Master in Public Law at USP

Request for proposals for the concession of Lines 8 and 9 is published

After its final modeling was approved by the Directing Council of the State Privatization Program (CDPED), the Request for Proposals, Contract and other bidding documents for the concession of Line 8-Diamond and 9-Emerald were published on December 1st. The publication of the documents is another step of the Government of the State of São Paulo in the direction of a vigorous economic recovery, guaranteeing investments of more than R \$ 3 billion in a clean and efficient alternative of urban transport. The project arouses great interest from the national and international market due to the robustness of the modeling, developed through constant dialogue with stakeholders, and incorporation of good international practices. The public envelope opening session is scheduled for the 2nd of March of 2021 at the headquarters of Brasil Bolsa Balcão - B3 at the address: Rua XV de Novembro, 275. The documents can be found at the link: <http://sis.cptm.sp.gov.br/DataRoom/>



In the picture, station of line 8-Emerald

State Government finalizes yet another round of dialogue with those interested in the Constâncio Vaz Guimarães Complex Concession project

Between November 10th and 19th, meetings were held with agents interested in the concession project for the sports complex that contains the Ibirapuera Gymnasium. At the meetings, key aspects of the project were discussed, in order to improve the modeling and verify its adherence to the new economic circumstances. Five interested companies participated, among them potential operators in the events sector, arenas and construction companies that contributed with suggestions and showed confidence in the design of the project. Final adjustments will be addressed in the latest revisions of the modeling. The report that will include the main points discussed will be published soon in the partnership portal of the State of São Paulo.

State Government releases information bank for the concession of São Paulo airports

The Data Room of the São Paulo State Airport Concession project is available for consultation. To access the information available about the project and the airports involved, interested parties should send an e-mail to the address dataroom.parcerias@sp.gov.br, with the title / subject: "Request for Access to the Data Room | Airport Concession ", containing in the message the applicant's name, company / entity and e-mail address. Applicants will receive confirmation by email for registration and access.

We clarify that the documents and information provided are of a supporting nature and may be complemented until the publication of the bid. The aim is to bring greater transparency to the entire bidding process.

We also inform that the bidding documents will be published in due course.